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Allan Pease (born 1952 in Australia) is an Australian body language expert and author or co-author of fifteen books. Allan Pease and his wife Barbara have written 18 bestsellers – including 10 number ones – and given seminars in 70 countries. Their books are bestsellers in over 100 countries, are translated into 55 languages and have sold over 27 million copies. They appear regularly in ...

Allan Pease - Wikipedia

The Definitive Book of Body Language

(New York, NY: Bantam, 2004), 251. Think, for example, about how people “fall into formation” when waiting in a line. Our nonverbal communication works to create an unspoken and subconscious cooperation, as people move and behave in similar ways. When one person leans to the left the next person in line may also lean to the left, and this shift in ...

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