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Bob Walsh has been very active in the microISV world over the last year and this week his book Micro-ISV: From Vision to Reality is being released. Bob has been a contributor here at microISV.com as well as moderating the Joel on Software - The Business of Software forums, and that's only in his spare time.

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A micro ISV, a term coined by Eric Sink, is an independent software vendor with fewer than 10 or even just one software developer. In such an environment the company owner develops software, manages sales and does public relations. The term has come to include more than just a "one-man shop," but any ISV with more than 10 employees is generally not considered a micro ISV. Small venture capital-funded software shops are also generally not considered micro ISVs. Micro ISVs sell their software thro

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