
The Tax And Legal Playbook

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tailored referrals.

The Tax and Legal Playbook

Game-Changing Solutions To Your Small Business Questions *Entrepreneur Press*

The Tax Rules Have Changed. Your Business Should, Too. The Tax Cut and Jobs Act of 2017 marks the biggest tax reform in more than 30 years. The changes to the tax code are complex (especially for the small-business owner), but you don't have to go it alone. CPA and Attorney Mark J. Kohler delivers a comprehensive analysis of the new tax and legal structure you desperately need to help make the new tax law work for you. In this revised edition of *The Tax and Legal Playbook*, Kohler reveals clear-cut truths about tax and legal planning and delivers a practical, play-by-play guide that helps you build wealth, save on taxes, and protect your assets. Using real-world case studies, tax-savvy tips, game plans, and discussion points, Kohler coaches you through the complexities of the tax game of the small-business owner. You'll also learn how to: Examine your business needs and pick the right business entity for you Build your personal and corporate credit in eight steps Implement affordable asset protection strategies Take advantage of underutilized business tax deductions Pick the right health-care, retirement, and estate plans Bring on partners and investors the right way Plan for your future with self-directed retirement funds Reading from cover to cover or refer to each chapter as needed, you will

come away wiser and better equipped to make the best decisions for your business, your family, and yourself.

What Your CPA Isn't Telling You: Life-changing Tax Strategies *Entrepreneur Press*

This is a powerful story woven around one theme—TAX PLANNING CAN CHANGE YOUR LIFE Tackling the fundamental question asked by all taxpayers - How can I save on taxes? — attorney and CPA Mark J. Kohler empowers you to dismiss standard CPA viewpoints like your tax payment is what it is and you just make too much money. Simplified through the mastery of storytelling, Kohler invites you to immerse yourself in the compelling tale of a typical family's tax awakening. Through their journey, you'll discover critical, but underutilized tax strategies to achieve huge tax savings, greater wealth, and, ultimately, a winning pursuit of the American Dream. "Mark brought tax planning to life in a story line we can all relate to personally!" Lori Mackey, award-winning author, CEO of Prosperity4Kids, Inc. "It is about time someone brought the benefits of tax planning to the masses. That is what Mark has achieved in this book." Dermot Berkery, author of *Raising Capital for the Serious Entrepreneur* "If you are not happy with your current CPA relationship, and aren't in love with your generic tax planning software, and wonder if there are better options out there. . .you need to read this book!" Tim Higgins, author of *Paying For College Without Sacrificing Your Retirement* "FINALLY, a tax book that I can not only understand but relate to and actually learn from. I never thought it was possible, however Mark Kohler did it - he made learning about taxes fun." Starr Hall, www.StarrHall.com, international author,

speaker "This book changed the way I saw my taxes and my financial future." Woody Woodward, filmmaker, author, success Strategist Includes Tax Planning Resource Kit—Access templates, checklists, charts, and videos for additional support!

The Business Owner's Guide to Financial Freedom

What Wall Street Isn't Telling You *Entrepreneur Press*

TAKE CONTROL OF YOUR FINANCIAL FUTURE Tailored for small business owners and entrepreneur like yourself who are looking for long-term financial planning and wealth management, The Business Owner's Guide to Financial Freedom reveals the secrets behind successfully investing in your business while bypassing Wall Street-influenced financial planners. Attorney and CPA Mark J. Kohler and expert financial planner Randall A. Luebke deliver a guide catered to your entrepreneurial journey as they teach you how to create assets that provide income so work is no longer a requirement, identify money and tax-saving strategies, and address business succession plans to help you transition into the investment phase of business ownership. Learn how to: Pinpoint the dollar value of your business with a step-by-step formula Eliminate and avoid bad debt while leveraging your good debt Uncover investment strategies Wall Street won't tell you Achieve long-term goals with the 4x4 Financial Independence Plan Find an advisor willing to look out for your best interests Super-charge your 401(k) and leverage your insurance to get rich Create the best exit strategy for you, your business, and your family Avoid the most common mistakes in real estate investment Protect your hard-earned assets from security threats ready to strike You

can't predict the future, but you can plan for it. So if you're ready to stop treating your business like your only asset and want to start making it your most valuable legacy, this book is for you!

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Tax-Free Wealth

How to Build Massive Wealth by Permanently Lowering Your Taxes *RDA Press, LLC*

Tax-Free Wealth is about tax planning concepts. It's about how to use your country's tax laws to your benefit. In this book, Tom

Wheelwright will tell you how the tax laws work. And how they are designed to reduce your taxes, not to increase your taxes. Once you understand this basic principle, you no longer need to be afraid of the tax laws. They are there to help you and your business—not to hinder you. Once you understand the basic principles of tax reduction, you can begin, immediately, reducing your taxes. Eventually, you may even be able to legally eliminate your income taxes and drastically reduce your other taxes. Once you do that, you can live a life of Tax-Free Wealth.

Lawyers Are Liars

The Truth About Protecting Our Assets *Life's Plan Pub*

Are all Lawyers Liars? Of course not! But some lawyers are, and others who are not lawyers use that charge to sell the unsuspecting public asset protection structures or strategies that are outright lies. Until now, no other professional has been willing to call out the frauds and cheats in this powerful industry where self-professed experts and do-it-yourself hacks wreak havoc on the innocent just wanting to protect their assets. Mark Kohler exposes the liars and tells us the truth! In *Lawyers are Liars*, Mark explains the strategies that actually work to protect our assets and uses more than 270 footnotes to do it, quoting and referencing the true experts around the country. Undoubtedly, this book will become a desktop resource for not only the average middle income American wanting to protect his or her assets, but attorneys, estate planners and financial professionals guiding their clients through this complex area of the law.

The Green to Gold Business Playbook

How to Implement Sustainability Practices for Bottom-Line Results in Every Business Function *John Wiley & Sons*

"Implement the green strategies outlined in Dan Esty's and Andrew Winston's bestseller *Green to Gold*" Hard-nosed business advice for gaining competitive advantage through sustainability action in buildings and operations, information technology, product design, sourcing, manufacturing, logistics and transportation, marketing, accounting, and other key business functions Whether you are a climate change skeptic or an environmentalist, sustainability issues cannot be ignored in today's corporate world. With rising energy and natural resource costs, intensified regulations, investor pressures, and a growing demand for environmentally friendly products, sustainability is no longer an option—it's a business imperative. Unlike many green business books, the Playbook skips the environmental ideology and deals exclusively with tools and strategies that have been shown to cut costs, reduce risks, drive revenues, and build brand identity. Builds on Dan Esty and Andrew Winston's prizewinning *Green to Gold*, which has become a business classic and a staple of management training across the world. Shows in detail how each business function or department can achieve an eco-advantage over the competition Offers frameworks, checklists, and action plans applicable to any business—big or small, in manufacturing or services The *Green to Gold Business Playbook* gives you the tools to make green work—and work profitably—for your business.

The Book on Advanced Tax Strategies *Biggerpockets Publishing, LLC*

When it comes to taxes, it's not just about how much money you make--but how much money you actually get to keep. Are you tired of working hard all year, just to lose the largest chunk of that money to the IRS? Believe it or not, the U.S. tax system is filled with loopholes designed specifically to benefit real estate investors just like you. In this comprehensive follow-up to The Book on Tax Strategies, bestselling authors and CPAs Amanda Han and Matthew MacFarland bring you more strategies to slash your taxes and turn your real estate investments into a tax-saving machine. Inside, you will learn: How to take advantage of the tax reform benefits in all of your real estate deals Tax-deferral and tax-free techniques to significantly increase your return on investments How to use your rental properties to legally wipe out your taxable income What you need to know to take advantage of the Opportunity Zone tax benefits Tax-free methods to take cash out of a 1031 Exchange How to supercharge your nest egg using self-directed investment strategies Common retirement investing tax traps and how to avoid them Taxes saved means more money for you, your family, and more money to invest. Learning to save on your taxes could be the easiest money you ever make!

The Fair Tax Book

Saying Goodbye to the Income Tax and the IRS *Harper Collins*

Reviews the inequalities of the current federal income tax

structure and presents reasons why replacing it with a flat rate retail sales tax would result in a more fair and accountable taxation system and spur economic growth.

The Bidens

Inside the First Family's Fifty Years of Tragedy, Scandal, and Triumph *Twelve*

A deeply reported exploration of Joe Biden as told through his extended family.

The Self Directed IRA Handbook

An Authoritative Guide for Self Directed Retirement Plan Investors and Their Advisors

The Self Directed IRA Handbook explains how investors can own alternative retirement plan assets in their IRAs. These assets typically include; real estate, private stock, IRA/LLCs, LP, LLC, private equity, hedge funds, private placement, crowdfunding, and precious metals. The Handbook clearly explains the prohibited transaction rules, investment structures, common self directed IRA investment assets, and SDIRA tax pitfalls (UBIT & UDFI tax). The Handbook goes beyond the basics of self directed IRAs and includes extensive FAQs after each chapter, and nearly 100 citations to cases, statutes, rulings, and opinions from the Courts, the IRS, and the DOL. Its author, Mat Sorensen, is an experienced attorney who has advised clients with IRAs at every major self directed IRA custodian, and who speaks frequently at industry associations and before professional groups on self

directed IRA topics. Mat regularly advises clients on the prohibited transaction rules, on IRA/LLC structures, on real estate and private company investments, and on UBIT and UDFI taxes. Mat has also successfully represented self directed IRA owners before the IRS Appeals Office and the U.S. Tax Court. To view testimonials for the book, and for additional self directed IRA resources, please visit the author's site at www.sdirahandbook.com

Exceptional Wealth

Clear Strategies to Protect and Grow Your Net Worth *Greenleaf Book Group*

Are you a high net worth individual? Then the wealth management rules are different for you. Mark Tepper rightly assures us that we should all consider ourselves wealthy if we have the resources to live the lives we want to live without compromise. However, if you fall into one of his higher-net-worth categories, you will find that *Exceptional Wealth* is speaking directly to you. Tepper, author of the acclaimed *Walk Away Wealthy*, stresses that if you are someone with a high net worth, you have to realize that managing your wealth is complex. He clearly outlines key steps and sophisticated strategies that experienced professional financial advisors should be implementing for you. Each high net worth individual has unique and different forms of wealth, investments, and objectives. Consequently, individual and special family needs demand specifically tailored financial plans and approaches. Good investment management might have made you wealthy, but

Tepper solidly brings home the point that only proper wealth management will keep you wealthy. Those whose wealth exceeds \$1,000,000 will likely benefit most from the keys and myths that Tepper outlines, but this book is relevant for anyone looking to take the next step in wealth accumulation and preservation. The bottom line, as Tepper advises, is the following: Prosperous individuals require a higher level of sophistication when it comes to optimizing their financial affairs.

Profit First

Transform Your Business from a Cash-Eating Monster to a Money-Making Machine *Penguin*

Author of cult classics *The Pumpkin Plan* and *The Toilet Paper Entrepreneur* offers a simple, counterintuitive cash management solution that will help small businesses break out of the doom spiral and achieve instant profitability. Conventional accounting uses the logical (albeit, flawed) formula: Sales - Expenses = Profit. The problem is, businesses are run by humans, and humans aren't always logical. Serial entrepreneur Mike Michalowicz has developed a behavioral approach to accounting to flip the formula: Sales - Profit = Expenses. Just as the most effective weight loss strategy is to limit portions by using smaller plates, Michalowicz shows that by taking profit first and apportioning only what remains for expenses, entrepreneurs will transform their businesses from cash-eating monsters to profitable cash cows. Using Michalowicz's Profit First system, readers will learn that:

- Following 4 simple principles can simplify accounting and make it easier to manage a profitable business by

looking at bank account balances. • A small, profitable business can be worth much more than a large business surviving on its top line. • Businesses that attain early and sustained profitability have a better shot at achieving long-term growth. With dozens of case studies, practical, step-by-step advice, and his signature sense of humor, Michalowicz has the game-changing roadmap for any entrepreneur to make money they always dreamed of.

Unshakeable

Your Financial Freedom Playbook *Simon and Schuster*

Guides readers on the path to financial freedom, discussing how to not only weather but gain from fluctuations in the stock market, how to get more out of a 401k, and how to avoid paying hidden fees.

Merchants of Doubt

How a Handful of Scientists Obscured the Truth on Issues from Tobacco Smoke to Global Warming *Bloomsbury Publishing USA*

Documents the troubling influence of a small group of scientists who the author contends misrepresent scientific facts to advance key political and economic agendas, revealing the interests behind their detractions on findings about acid rain, DDT, and other hazards.

The Devil's Playbook

Big Tobacco, Juul, and the Addiction of a New Generation *Crown*

NEW YORK TIMES EDITORS' CHOICE • Big Tobacco meets Silicon Valley in this “deeply reported and illuminating” (The New York Times Book Review) corporate exposé of what happened when two of the most notorious industries collided—and the vaping epidemic was born. “The best business book I’ve read since *Bad Blood*.”—Jonathan Eig, New York Times bestselling author of *Ali: A Life* Howard Willard lusted after Juul. As the CEO of tobacco giant Philip Morris’s parent company and a veteran of the industry’s long fight to avoid being regulated out of existence, he grew obsessed with a prize he believed could save his company—the e-cigarette, a product with all the addictive upside of the original without the same apparent health risks and bad press. Meanwhile, in Silicon Valley, Adam Bowen and James Monsees began working on a device that was meant to save lives and destroy Big Tobacco, but they ended up baking the industry’s DNA into their invention’s science and marketing. Ultimately, Juul’s e-cigarette was so effective and so market-dominating that it put the company on a collision course with Philip Morris and sparked one of the most explosive public health crises in recent memory. In a deeply reported account, award-winning journalist Lauren Etter tells a riveting story of greed and deception in one of the biggest botched deals in business history. Etter shows how Philip Morris’s struggle to innovate left Willard desperate to acquire Juul, even as his own team sounded alarms about the startup’s reliance on underage customers. And she shows how Juul’s executives negotiated a lavish deal that let them pocket the lion’s share of Philip Morris’s \$12.8 billion investment while

government regulators and furious parents mounted a campaign to hold the company's feet to the fire. The Devil's Playbook is the inside story of how Juul's embodiment of Silicon Valley's "move fast and break things" ethos wrought havoc on American health, and how a beleaguered tobacco company was seduced by the promise of a new generation of addicted customers. With both companies' eyes on the financial prize, neither anticipated the sudden outbreak of vaping-linked deaths that would terrorize a nation, crater Juul's value, end Willard's career, and show the costs in human life of the rush to riches—while Juul's founders, board members, and employees walked away with a windfall.

Taxpayer's Comprehensive Guide to LLCs and S Corps *Watson CPA Group*

How can I avoid self-employment taxes? This simple question was the inspiration for creating an article describing the benefits of an S Corporation. That original article, which was about four pages long, quickly became a series of KnowledgeBase articles on the Watson CPA Group website. The articles touched on basic topics such as how to elect S Corp status, payroll, reasonable salary determination, retirement planning, health care, fringe benefits and liability protection. Those broad topics demanded much more information, both horizontally by spanning into more related issues, and vertically by digging deeper into the granular yet riveting levels of the tax code. The articles were grouped and relabeled as the Taxpayer's Comprehensive Guide to LLCs and S Corps which grew to 39 pages in its first edition. Time marched on, and more information was added to the first edition such as expanded retirement planning concerns, health care options after

the Affordable Care Act and business valuations including exit strategies. Boom, we now had our second edition at over 100 pages. At that point it was suggested by some clients and colleagues to convert the PDF into an eBook as well as paperback. So here we are.. Each week we receive several phone calls and emails from small business owners across the country who have read our Taxpayer's Comprehensive Guide to LLCs and S Corps and praised the wealth of information. Regardless of your current situation, whether you are considering starting your own business or entertaining a contracting gig, or you are an experienced business owner, the contents of this book are for you. This book will show you how to reduce your self-employment taxes through an S Corporation election and how to use your corporation to your retirement and fringe benefit advantage. You will also learn the operational considerations of an S Corp plus the 185 reasons you should NOT elect S Corp status. Want to buy or sell a business? That's in here too. This book is written with the general taxpayer in mind. Too many resources simply regurgitate complex tax code without explanation. While in some cases tax code and court opinions are duplicated verbatim because of the precise words, this book strives to explain many technical concepts in layperson terms with some added humor and opinions. We believe you will find this book educational as well as amusing.

Tax Strategies for High Net-Worth Individuals

Save Money. Invest. Reduce Taxes

This book contains strategies to Save Money, Invest, and Reduce

Taxes. Such strategies include opening a SEP IRA, contributing to your 401K, maximizing Life Insurance and many more. It is intended to help all incomes levels but in particular people of? High Net-worth such as Business Owners, Doctors,? and Lawyers. The book contains strategies that could help your overall Financial Plan after consulting with a fiduciary professional.

The Kremlin Playbook 2

The Enablers *Rowman & Littlefield*

The Kremlin Playbook 2: The Enablers shows that some countries facilitate or enable Russian malign economic influence to flow through their systems and across Europe. This feeds the Kremlin's cycle of influence, weakens democratic structures in Europe, and threatens U.S. and transatlantic security.

Lower Your Taxes - BIG TIME! 2019-2020: Small Business Wealth Building and Tax Reduction Secrets from an IRS Insider *McGraw Hill Professional*

Learn how to navigate the latest changes to the tax law—and save big on your taxes! For most people, tax time is the most dreaded time of the year. After the recent tax overhaul enacted by Congress, taxpayers are more anxious and confused than ever. Lower Your Taxes—Big Time! helps you understand how the latest tax bill affects your personal and business taxes. Fully updated for the 2019 – 2020 season, this essential book covers everything you need to know about saving money on tax day—and every other day of the year. Whether you're a consultant, business owner, independent contractor, or home

filer, you'll learn how to legally, morally and ethically take advantage of the tax system to get a yearly subsidy of \$5,000 or more back from the IRS—and bulletproof your records forever. Written by tax expert and former IRS attorney Sandy Botkin, this is a must-have resource for saving thousands of dollars at tax time. Lower Your Taxes Big Time! shows you how to: •Properly document any business deduction so you never have to worry about being audited•Get a tax subsidy of \$5,000 or more for starting up your own home-based business •Turn tuition, entertainment, orthodontia, and other expenses into huge deductions •Take advantage of small-business tax changes and extensions recently passed by the American Tax Cuts and Jobs Act, and more. •Learn how to easily navigate and maximize the new 20% pass through deduction for most small businesses

LexisNexis Practice Guide: Illinois Personal Injury Litigation *LexisNexis*

LexisNexis Practice Guide: Illinois Personal Injury Litigation brings the success of the LexisNexis Practice Guide series to the Illinois practitioner. The 14-chapter publication provides comprehensive coverage of the most significant topics facing the personal injury practitioner, provides a clear summary of key issues and cases on the topics, and provides helpful cross-references to additional resources for the practitioner who needs to delve more deeply into a topic. This publication is affordably priced and updated every year.

475 Tax Deductions for Businesses and Self-Employed Individuals *475 Tax Deductions for Busines*

Rev. ed. of: 422 tax deductions for businesses & self employed individuals. 5th ed. c2004.

Your Retirement Playbook

Ohio's Guide to Planning a Successful Retirement *Advisor's Academy Press*

First Responder's Finally in the Spotlight with, Your Retirement Playbook; Ohio's Guide to Planning a Successful Retirement. Now is the perfect time to help first responders in whatever way we consumers can. For those of you in Ohio, that means supporting Jim Lineweaver's new book on Retirement, entitled, Your Retirement Playbook: Ohio's Guide to Planning a Successful Retirement. Whether you are a firefighter, police officer, teachers, or Health Care Providers (too many to mention) this retirement guide was written to help you develop a plan that will fill in the information you need where your county or state retirement plan cannot. With everything to consider from excess overtime during the current crisis to tax consequences, this is an informative, value added book for anyone who works in Ohio or has loved ones who do.

The Crisis Leadership Playbook

Digital Supply Networks: Transform Your Supply Chain and Gain Competitive Advantage with Disruptive Technology and Reimagined Processes *McGraw-Hill Education*

Deliver unprecedented customer value and seize your

competitive edge with a transformative digital supply network Digital tech has disrupted life and business as we know it, and supply chain management is no exception. But how exactly does digital transformation affect your business? What are the breakthrough technologies and their capabilities you need to know about? How will digital transformation impact skills requirements and work in general? Do you need to completely revamp your understanding of supply chain management? And most importantly: How do you get started? Digital Supply Networks provides clear answers to these and many other questions. Written by an experienced team comprised of Deloitte consultants and leading problem-driven scholars from a premier research university, this expert guide leads you through the process of improving operations building supply networks, increasing revenue, reimagining business models, and providing added value to customers, stakeholders, and society. You'll learn everything you need to know about: Stages of development, roles, capabilities, and the benefits of DSN Big data analytics including its attributes, security, and authority Machine learning, Artificial Intelligence, Blockchain, robotics, and the Internet of Things Synchronized planning, intelligent supply, and digital product development Vision, attributes, technology, and benefits of smart manufacturing, dynamic logistics, and fulfillment A playbook to guide the digital transformation journey Drawing from real world-experience and problem-driven academic research, the authors provide an in-depth account of the transformation to digitally connected supply networks. They discuss the limitations of traditional supply chains and the underlying capabilities and potential of digitally-enabled supply

flows. The chapters burst with expert insights and real-life use cases grounded in tomorrow's industry needs. Success in today's hyper-competitive, fast-paced business landscape, characterized by the risk of black swan events, such as the 2020 COVID-19 global pandemic, requires the reimagination and the digitalization of complex demand-supply systems, more collaborative and connected processes, and smarter, more dynamic data-driven decision making—which can only be achieved through a fully integrated Digital Supply Network.

Property Tax in Africa

Status, Challenges, and Prospects

"Overview of property tax systems across Africa. Reviews of salient features for 29 countries and four regions (Anglophone, Francophone, Lusophone, North African countries). Chapters offer in-depth discussion of key policy issues (tax base, exemptions and other relief, and tax rate), administrative issues (valuation and assessment, billing, collection, enforcement), and the future of the property tax in Africa"--Provided by publisher.

Detonate

Why - And How - Corporations Must Blow Up Best Practices (and bring a beginner's mind) To Survive *John Wiley & Sons*

Reinvent best practices that have become bad habits Without meaning to, and often with the best of intentions, most organizations continually waste precious time and money on

processes and activities that don't create value and no longer make sense in today's business environment. Until now, the relatively slow speed of marketplace evolution has allowed wasteful habits to continue without consequence. This reality is ending. Detonate explains how organizations built up bad habits, identifies which ones masquerade as "best practices," and suggests alternatives that can contribute to winning in the marketplace. With a focus on optimism and empowerment, it focuses on an approach and mindset which are critical to successfully compete in an era characterized by profound technological advances and uncertainty. • Core themes challenge how you think about and approach problems • Case studies illustrate the challenges you face and how to overcome them • Recommendations are pragmatic and steer clear of suggesting a brand-new, complicated wiring diagram • Actionable advice provides the first steps down an evolutionary path If you want to compete differently in today's marketplace and to challenge the things your company does which you have a nagging feeling are actually just a waste of time - and maybe value-destroying - Detonate gives you what you need to ignite change.

The Class Action Playbook *OUP USA*

The Class Action Playbook is a unique and strategic "how to" guide for practitioners seeking to bring or defend a class action.

The Little Black Book of Scams

Your Guide to Protection Against Fraud, The Canadian Edition *Competition Bureau Canada*

The Canadian edition of *The Little Black Book of Scams* is a compact and easy to use reference guide filled with information Canadians can use to protect themselves against a variety of common scams. It debunks common myths about scams, provides contact information for reporting a scam to the correct authority, and offers a step-by-step guide for scam victims to reduce their losses and avoid becoming repeat victims. Consumers and businesses can consult *The Little Black Book of Scams* to avoid falling victim to social media and mobile phone scams, fake charities and lotteries, dating and romance scams, and many other schemes used to defraud Canadians of their money and personal information.

Deduct Everything

Save Money with Hundreds of Legal Tax Breaks, Credits, Write-offs, and Loopholes *Humanix Books*

"From nationally-recognized tax expert, bestselling author, and columnist at MarketWatch, *DEDUCT EVERYTHING!* is full of strategies and tips, organized by topic, designed to reduce taxes in everyday life. Rosenberg also provides references and links to websites, etc, where taxpayers can go to get the latest forms. Rosenberg will walk taxpayers through the documentations required and help make sure the deductions are audit-proof. Designed to be a comprehensive guide to legal deductions and loopholes available to individual tax filers, the tax-reducing strategies cover: - family, home, and car - job or businesses, including Airbnb, Uber, and more - investments and retirement savings - medical and dental expenses and health savings

accounts - education costs and charitable giving The advice will be rounded out with real-life stories from Rosenberg's clients across the country detailing exactly how to make sure the deductions are being applied correctly. A special bonus chapter will detail the tax "no-no's" Rosenberg has seen so that readers can make sure they know what mistakes to avoid. "--

Manny Khoshbin's Contrarian Playbook: How to Build Your \$100 Million Real Estate Portfolio from the Ground Up *Geniuswork Publishing*

Manny Khoshbin's *Contrarian PlayBook* gives you a successful strategy for building your \$100 million real estate portfolio. If you are already a real estate investor, this will become the go-to book for taking your game to the next level. If you are a new investor, this book will provide you a powerful way to enter the game of real estate investment. The *PlayBook* will take you through twelve "Plays," each one an important part of your real estate investing strategy. In the end, you will have a complete blueprint for building your own \$100 million real estate portfolio. Let's Gooooo!

Incorporate Your Business

A Step-by-Step Guide to Forming a Corporation in Any State *Nolo*

This is a comprehensive, but easy-to-use guide for anyone who wants to form a corporation in any state. This edition is updated to cover all changes to state, federal, and tax law.

Achieve Financial Freedom - Big Time!: Wealth-Building Secrets from Everyday Millionaires *McGraw Hill Professional*

HOW DO YOU ACHIEVE FINANCIAL FREEDOM--DO WHAT RICH PEOPLE DO! Starting with this profoundly simple concept, bestselling author Sandy Botkin and his son, Matt Botkin, interviewed a host of millionaires to learn how they made their money, invested it, and planned for the future. The result is *Achieve Financial Freedom—Big Time!*, a simple, straightforward guide to building, keeping, and growing your wealth so you never have to worry about finances again. The authors reveal the fundamental financial decisions this elite group makes in virtually every area of financial planning--from paying for college and healthcare to investing and estate planning. Learn how to: Reduce your debt to zero--including your mortgage Choose realistic retirement targets Pick the right insurance and insurance options for your needs--and save money at the same time Pay for your child's college and wedding without going broke Lower your tax burden Avoid any Madoff-style scam Increase your asset protection and reduce your chances of being sued *Achieve Financial Freedom—Big Time!* tells you everything CPAs don't want to. Start taking action now--so you don't have to in the future.

Business Buyout Agreements *Nolo*

Going into business with others means taking some risks. Sooner or later, one or more of the owners will want to exit the business (and it may be you). Unless you plan in advance, protracted arguments over the buyout price, payment plans, and outside buyers can threaten the survival of your business. Without an

agreement, co-owners may also jeopardize the business by filing for bankruptcy, pledging their business share as collateral, or losing their share of the business in a divorce. *Business Buyout Agreements* walks you through the creation of a buy-sell agreement -- a sort of "premarital agreement" for your business - - that protects everyone's interests. The book includes a fill-in buy-sell agreement that can be tailored for owners of corporations, LLCs, and partnerships.

Lower Your Taxes - Big Time! *McGraw Hill Professional*

Strategies from an IRS insider for slashing taxes, maximizing legal deductions, avoiding audits, and more Completely updated for all of the new 2005 and 2006 Tax Laws! Through his years as an IRS tax attorney, Sandy Botkin discovered that most Americans could legally and dramatically cut their tax bills by establishing themselves as independent contractors or businesspersons. In *Lower Your Taxes--Big Time!*, fully updated for 2005 and 2006, Botkin explains how, outlining a straightforward program for writing off everything from family vacations to movies and plays, and receiving a subsidy of \$5,000 or more from the IRS each and every year. From tips for launching a business to strategies for audit-proofing a return, *Lower Your Taxes--Big Time!* is a gold mine of information for every frustrated taxpayer. Tax-cutting strategies include: How, why, and when to incorporate Fail-safe methods for deducting a home office and family car Simple but essential record-keeping tips Tax advantages of being a consultant, independent contractor, or independent businessperson

Bridging the Tax Gap

Addressing the Crisis in Federal Tax Administration *Economic Policy Inst*

Offering thorough understanding of the crisis facing federal tax administration and suggesting practical approach to solving issues that have arisen.

Tax-Free Income for Life

A Step-by-Step Plan for a Secure Retirement *Penguin*

The follow-up to the bestselling *The Power of Zero*, providing a blueprint to build a guaranteed, tax-free income stream that lasts for the long run. American retirees face a looming crisis. We are living longer than ever before, and most experts predict a dramatic rise in tax rates within the next ten years. The hard truth is that no matter how much you save, you are likely to outlive your money or watch it be taxed into oblivion. But when traditional retirement distribution strategies won't provide sufficient income in the face of higher taxes, what can you do? *Tax-Free Income for Life* lays out a comprehensive, step-by-step roadmap for a secure retirement. McKnight shows how the combination of guaranteed, inflation-adjusted lifetime income and a proactive asset-shifting strategy can shield you from longevity risk and the cascade of unintended consequences that result from higher taxes. It's an innovative and proven strategy that maximizes return while effectively neutralizing the two biggest risks to retirement savings. If ever there were a solution for the American retiree, it's guaranteed tax-free income for life.

The Burn Pits

The Poisoning of America's Soldiers *Simon and Schuster*

"There's a whole chapter on my son Beau... He was co-located [twice] near these burn pits." –Joe Biden, former Vice President of the United States of America
The Agent Orange of the 21st Century... Thousands of American soldiers are returning from the battlefields of Iraq and Afghanistan with severe wounds from chemical war. They are not the victims of ruthless enemy warfare, but of their own military commanders. These soldiers, afflicted with rare cancers and respiratory diseases, were sickened from the smoke and ash swirling out of the "burn pits" where military contractors incinerated mountains of trash, including old stockpiles of mustard and sarin gas, medical waste, and other toxic material. This shocking work, now for the first time in paperback, includes: Illustration of the devastation in one soldier's intimate story A plea for help Connection between the burn pits and Major Biden's unfortunate suffering and death The burn pits' effects on native citizens of Iraq: mothers, fathers, and children Denial from the Department of Defense and others Warning signs that were ignored and much more Based on thousands of government documents, over five hundred in-depth medical case studies, and interviews with more than one thousand veterans and active-duty GIs, *The Burn Pits* will shock the nation. The book is more than an explosive work of investigative journalism—it is the deeply moving chronicle of the many young men and women who signed up to serve their country in the wake of 9/11, only to return home permanently damaged, the victims of their own armed forces' criminal

negligence.

J.K. Lasser's Your Income Tax 2022

For Preparing Your 2021 Tax Return *John Wiley & Sons*

Prepare your 2021 taxes with ease! J.K. Lasser's Your Income Tax 2022: For Preparing Your 2021 Tax Return is a bestselling tax reference that has been trusted by taxpayers for over eighty years. Updated to reflect the changes to the 2021 tax code, this authoritative text offers step-by-step instructions that guide you through the worksheets and forms you need to file your taxes according to the best tax strategy for your financial situation. Approachable yet comprehensive, this highly regarded resource offers tax-saving advice on maximizing deductions and sheltering

income and provides hundreds of examples of how up to date tax laws apply to individual taxpayers. Additionally, special features inserted throughout the text highlight important concepts, such as new tax laws, IRS rulings, court decisions, filing pointers, and planning strategies. It will include important information that the American Rescue Plan Act (ARPA) and the Consolidated Appropriations Act, 2021 (CAA) have on tax filings.

The Prosperity Playbook

Planning for a Successful Family Business Succession

Redwood Publishing, LLC

Start Your Journey to Prosperity Today! Download special content and learn more at www.theprosperityplaybook.com