
Be A People Person

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Be A People Person

Effective Leadership Through Effective Relationships *David C Cook*

Being a leader means working with people, and that's not always easy! Whether in your

office, church, neighborhood, or elsewhere, your interpersonal relationships can make or break you as a leader. That's why it's so important to be a "people person" and develop your skills in tapping that most precious of all resources: people. In this powerful book, America's leadership expert John Maxwell helps you: discover and develop the qualities of an effective "people person" improve your relationships in every area of life understand and help difficult people overcome differences and personality traits that can cause friction inspire others to excellence and success Loaded with life-enriching, life-changing

principles for relating positively and powerfully with your family, friends, colleague, and clients, Be a People Person is certain to help you bring out the best in others—and that's what effective leadership is all about.

People Person

From the bestselling author of Book of the Year Queenie comes a story of heart and humour for 2022 Hachette UK

From the Sunday Times bestselling author of QUEENIE comes a propulsive story of heart, humour, homecoming. People Person is a triumph. Caleb Azumah Nelson Wonderful. Marian Keyes I loved it. Sara Collins It's as warm and infectious, as familiar

and true as Queenie. Diana Evans IF YOU COULD CHOOSE YOUR FAMILY... YOU WOULDN'T CHOOSE THE PENNINGTONS. Dimple Pennington knew of her half siblings, but she didn't really know them. Five people who don't have anything in common except for faint memories of being driven through Brixton in their dad's gold jeep, and some pretty complex abandonment issues. Dimple has bigger things to think about. She's thirty, and her life isn't really going anywhere. An aspiring lifestyle influencer with a terrible and wayward boyfriend, Dimple's life has shrunk to the size of a phone screen. And despite a small but loyal following, she's never felt more alone.

That is, until a catastrophic event brings her half siblings Nikisha, Danny, Lizzie and Prynce crashing back into her life. And when they're all forced to reconnect with Cyril Pennington, the absent father they never really knew, things get even more complicated. From the Sunday Times bestselling author of QUEENIE comes a propulsive story of heart, humour, homecoming, and about the truest meaning of family you can get when your dad loves his jeep more than he loves his children.

Winning with People

Discover the People Principles that Work for You Every Time
HarperCollins Leadership

Relationships are at the heart of every positive human experience. Maxwell, a master communicator and relational expert, makes learning about relationships accessible to everyone. The most sophisticated leaders and salespeople will pick up on skills that will make them even better, and relational novices will learn skills that can transform them into relational dynamos.

People Tactics

Become the Ultimate People Person - Strategies to Navigate Delic
Createspace

Independent Publishing Platform

Do you want to boost your people skills to easily build rapport with anyone? Or just

avoid uncomfortable misunderstandings and awkward situations. If you (1) have trouble speaking so others listen and respect you, and (2) never know what to say or how to act around new people, that feeling of dread and despair isn't something you have to live with. Learning People Tactics is your key to social intelligence and better relationships. Discover exactly what enables someone to call themselves a "people person." People Tactics is a book of action that allows you to truly understand others and speak their language. You'll learn how to apply great charm to make new friends and engage old ones. It will fundamentally change your mindset on how to approach people and

give you the specific words and phrases to do it. People will listen when you speak because you'll always know what to say and how to say it. Whether it's winning at work politics, making new friends, or strengthening current relationships, people skills are your quickest and surest route to success - no matter the situation. Why listen to me? Because over 100,000 people around the world have bought my books on this topic, and I teach it for a living! How will you learn to dodge, duck, and handle any situation? The huge flaw of the Golden Rule we've been taught since childhood. The toxic, anti-social habits you are probably doing every day. What secondary self-interests are and why they are the key to smooth interactions. How to increase emotional intelligence and understanding. As well as: Specific people tactics for the workplace and social situations. The centuries-old theory of how to connect better with people. Whether you are a member of the Belief Police. How is life as a modern Dale Carnegie and captivating presence? People tactics and skills allow you to take charge anywhere you are and with any group of people. Are you leading them in the office? Or just mingling at a networking event or party? What about just hanging out and relaxing at your friend's place? No matter where, you'll be able to fluid interact

with others, make them laugh, and talk to them on a deeper level. Your relationships will improve greatly, and you'll never allow people to feel awkward or uncomfortable. Learn to handle and deal with any situation and person. For social intelligence and seamlessly blending in anywhere, click the BUY NOW button at the top right of this page!"

How to Be a People Person

Be Kind, Be Brave, Be Brilliant Sue Richardson Associates Limited

A people person is someone who brings out the best in themselves and others. Is this you? Being a human in today's world isn't always easy. In

the constant whirlwind of our demanding lives it's all too common to lose sight of the bigger picture, to lose our connection to others and, most of all, to lose ourselves. It can leave us exhausted, overwhelmed and questioning whether this is as good as it gets. But there is another way. It's a kind, brave and brilliant way which energises and empowers you to bring out the best in yourself, others and make the world a better place. Using a unique and exciting blend of proven psychology, the latest neuroscience, traditional wisdoms, and bang-up-to-date leadership best practice, Lara Cullen redefines what it means to be a people

person in today's disconnected world and shows how three simple ways of being can release you to: Be happier and more successful doing what you love Reduce stress, boost wellbeing and build resilience Lead and inspire with authenticity and impact Grow in confidence and self-acceptance Create healthy boundaries for improved relationships Find more meaning and purpose in life and work Make no mistake, this isn't a book about social skills or how to work a room. This is a smart and powerful framework for living, working and leading that equips and inspires you to truly be yourself, at your best and to help others do the same. The world is waiting. Are you ready?

How to Read a Person Like a Book

Barnes & Noble Publishing

This unique program teaches listeners how to "decode" and reply to non-verbal signals from friends and business associates when those signals are often vague and thus frequently ignored.

People Person:

The Story of Sociologist Marta Tienda

Joseph Henry Press

Marta Tienda sees life stories in numbers. She is a sociologist, a scientist who studies human society. Numbers are the tools she uses to uncover fascinating information about people and their behavior. As the daughter of an illegal Mexican immigrant,

Marta Tienda understands the pain of growing up poor. When her family had to pick crops to earn money, Marta saw firsthand the tough conditions that migrant workers had to endure. It was an experience she would never forget. Marta vowed to use her creativity, strong spirit, and positive attitude to empower those who are less fortunate. Today Marta's expertise is helping government leaders create equal opportunities for millions of people, using numbers to understand why some people have more than others, like a better job, a college education, or a nicer house. People Person is the fascinating story of a Mexican American

girl raised in a home without books who grew up to become one of the world's leading sociologists. Marta Tienda's life story bursts with bravery and determination- it will surely affect readers of all ages.

I'm a People Person

A Guide to Human Service Professions

Charles C Thomas Pub Limited

It is designed to assist an individual in choosing a current major, as well as in assessing graduate study options and requirements and/or an approaching career decision. The book is intended to serve as a text for a sophomore-, junior- or senior-level course that introduces students to a variety of undergraduate majors,

potential graduate options, and the many opportunities that are available to them in the human service professions. The book also provides helpful and supportive information to them in the career decision-making process."--BOOK JACKET.

The Person You Mean to Be

How Good People Fight Bias *HarperCollins*

"Finally: an engaging, evidence-based book about how to battle biases, champion diversity and inclusion, and advocate for those who lack power and privilege. Dolly Chugh makes a convincing case that being an ally isn't about being a good person—it's about constantly

striving to be a better person." —Adam Grant, New York Times bestselling author of *Give and Take*, *Originals*, and *Option B* with Sheryl Sandberg
Foreword by Laszlo Bock, the bestselling author of *Work Rules!* and former Senior Vice President of People Operations at Google
An inspiring guide from Dolly Chugh, an award-winning social psychologist at the New York University Stern School of Business, on how to confront difficult issues including sexism, racism, inequality, and injustice so that you can make the world (and yourself) better. Many of us believe in equality, diversity, and inclusion. But how do we stand up for those values in our turbulent world? *The Person You*

Mean to Be is the smart, "semi-bold" person's guide to fighting for what you believe in. Dolly reveals the surprising causes of inequality, grounded in the "psychology of good people". Using her research findings in unconscious bias as well as work across psychology, sociology, economics, political science, and other disciplines, she offers practical tools to respectfully and effectively talk politics with family, to be a better colleague to people who don't look like you, and to avoid being a well-intentioned barrier to equality. Being the person we mean to be starts with a look at ourselves. She argues that the only way to be on the right side of history is to be a goodish— rather than good—person. Goodish people are always growing. Second, she helps you find your "ordinary privilege"—the part of your everyday identity you take for granted, such as race for a white person, sexual orientation for a straight person, gender for a man, or education for a college graduate. This part of your identity may bring blind spots, but it is your best tool for influencing change. Third, Dolly introduces the psychological reasons that make it hard for us to see the bias in and around us. She leads you from willful ignorance to willful awareness. Finally, she guides you on how, when, and whom, to engage (and

not engage) in your workplaces, homes, and communities. Her science-based approach is a method any of us can put to use in all parts of our life. Whether you are a long-time activist or new to the fight, you can start from where you are. Through the compelling stories Dolly shares and the surprising science she reports, Dolly guides each of us closer to being the person we mean to be.

How to Win Friends and Influence People
Manjul Publishing

Everyone Communicates, Few Connect

What the Most Effective People Do Differently
HarperCollins

Leadership

The most effective leaders know how to connect with people. It's not about power or popularity, but about making the people around you feel heard, comfortable, and understood. While it may seem like some folks are born with a commanding presence that draws people in, the fact is anyone can learn to communicate in ways that consistently build powerful connections. Bestselling author and leadership expert John C. Maxwell offers advice for effective communication to those who continually run into obstacles when it comes to personal success. In *Everyone Communicates, Few Connect*, Maxwell shares five principles

and five practices to develop connection skills including: finding common ground; keeping your communication simple; capturing people's interest; how to create an experience everyone enjoys; and staying authentic in all your relationships. Your ability to achieve results in any organization is directly tied to the leadership skills in your toolbox. Connecting is an easy-to-learn skill you can apply today in your personal, professional, and family relationships to start living your best life.

Soft Skills Hard Results

A Practical Guide to People Skills for Analytical Leaders
Practical Inspiration

Publishing

BUSINESS BOOK AWARDS 2021 SHORTLISTED TITLE

Everyone says a great leader needs EQ, Emotional Intelligence, soft skills, blah, blah, blah. What does that even mean? Where do you start? Where's the line for that on the P&L? You might think that business is all about facts and figures. You probably prefer it that way. The truth is that as uncertainty and business complexity increases, successful leaders need to embrace soft skills to get the best out of their people in a sustainable manner. In this succinct, no-nonsense approach, Anne Taylor shares: Key soft skills relevant for leadership and practical applications

of how to use them every day drawn from real-life case studies. Straightforward tools to better understand yourself, because your leadership starts with YOU. Simple frameworks to communicate with others to get things done while building a stronger relationship with them (at the same time, how efficient!) Logical ideas you can try immediately with on-line support if you want it. All done in an easy to read, logical, organized manner for people who prefer facts and don't consider themselves 'people people.' In a direct yet professional manner, Anne combines the results-oriented focus from her extensive business background in Fortune 100 corporations with

her passion for personal awareness and conscious choice to help you get better results through your people, fast. The Practical Principles in this book, when applied, practiced and honed, can improve your effectiveness, impact and bottom-line results.

How to Win Friends and Influence People
Sristhi Publishers & Distributors

Do you feel stuck in life, not knowing how to make it more successful? Do you wish to become more popular? Are you craving to earn more? Do you wish to expand your horizon, earn new clients and win people over with your ideas? *How to Win Friends and Influence People* is

a well-researched and comprehensive guide that will help you through these everyday problems and make success look easier. You can learn to expand your social circle, polish your skill set, find ways to put forward your thoughts more clearly, and build mental strength to counter all hurdles that you may come across on the path to success. Having helped millions of readers from the world over achieve their goals, the clearly listed techniques and principles will be the answers to all your questions.

Improve Your People Skills: Build and Manage Relationships, Communicate Effectively, Understand Others,

and Become the Ultimate People Person

How to be a People Person *Elliot Right Way Books*

How to Be a People Person shows how to maximise social potential. This work covers the following: tuning of social and communication skills to improve relationships at home and at work; widening of circle of friends; combating shyness and social anxiety; resolving situations of conflict and handling criticism; negotiating successfully.

The Art of People

11 Simple People Skills That Will Get You Everything You Want *Currency*

What does it take to

win success and influence? Some people think that in today's hyper-competitive world, it's the tough, take-no-prisoners type who comes out on top. But in reality, argues New York Times bestselling author Dave Kerpen, it's actually those with the best people skills who win the day. Those who build the right relationships. Those who truly understand and connect with their colleagues, their customers, their partners. Those who can teach, lead, and inspire. In a world where we are constantly connected, and social media has become the primary way we communicate, the key to getting ahead is being the person others like, respect, and trust.

Because no matter who you are or what profession you're in, success is contingent less on what you can do for yourself, but on what other people are willing to do for you. Here, through 53 bite-sized, easy-to-execute, and often counterintuitive tips, you'll learn to master the 11 People Skills that will get you more of what you want at work, at home, and in life. For example, you'll learn:

- The single most important question you can ever ask to win attention in a meeting
- The one simple key to networking that nobody talks about
- How to remain top of mind for thousands of people, everyday
- Why it usually pays to be the one to give the bad news
- How to blow off the right people
- And

why, when in doubt, buy him a Bonsai A book best described as "How to Win Friends and Influence People for today's world," The Art of People shows how to charm and win over anyone to be more successful at work and outside of it.

Negotiating Partnerships with Older People

A Person Centred Approach *Routledge*

This title was first published in 2001. Much discussion takes place concerning the nature of the relationship between nurses and older people in hospital and there have been many concerns expressed in United Kingdom policy documents about the quality of care for older people in hospitals.

Autonomy is considered to be one of the central ethical principles of health care practice and as such is a significantly relevant concept for nurses. This book presents the results of a study undertaken with nurses who work with older people in hospitals. Issues arising from the study include the effects of institutional constraints on autonomy. A framework for person-centred practice has been developed from this work that emphasizes the values of the individual and their needs, wants and desires. The role of the nurse in facilitating practice that respects an individual's values is outlined, and the importance of nurses in negotiating relationships with older

people is also emphasized.

The Better Business Book

100 People, 100 Stories, 100 Business Lessons To Live By *Createspace Independent Publishing Platform*

If you're like me, you probably have 100+ business books on your shelf collecting dust. Some of them you've read, some of them you had hopes of reading, but life just got in the way. Each of those books probably followed a theme and had one important underlying message to share with you. Hundreds of pages, thousands of words, but only one golden nugget of underlying wisdom. All that reading for just one

golden nugget. Imagine if you could have one book that gave you 100 golden nuggets. Less dust. Less clutter. Just one book to always have by your side and reference whenever you need to. Well, that's The Better Business Book. It's your one-stop shop for crystal-clear business advice that you can use to grow your business and live the life you've always wanted. The Better Business Book is better than your average business book. That's how we came up with the title. It consists of 100 people each sharing their most valuable business lesson. A real story from their business experience and the lesson they learned from it. Each time you

read it, you will learn something new. Guaranteed. We hope you enjoy reading this book half as much as we enjoyed creating it for you.

Counselling Young People

Person-Centered Dialogues *CRC Press*

"Richard has caught wonderfully in this text the sensitivity and delicacies of therapeutic interaction as well as the complex processes through which young people have to steer in their development towards adulthood. Richard's important and engaging text combines believable stories of young people with the provision of theoretical comment and developmental questions for the

practitioner. I trust that this book will reach a wide audience of all those who are interested in and committed to the welfare and development of young people.' Colin Lago, in his Foreword 'This book goes a long way in explaining why the person-centred approach is so powerful with young people. It teases apart many of the fears, hurts, disappointments, familiar problems and social assaults that encourage adolescents to close off, turn to drugs, and attack others. After a clear and concise explanation of the theory, Richard takes us on amazing journeys into the heart and mind of the clients described in the book.

They are struggling with many of the obstacles in the path of most children trying to grow up in this period of social toxicity. The book is a real gift to anybody interested in raising and counselling young people." — Peggy Natiello, in the Foreword

The World Needs More Purple People

Random House Books for Young Readers

A wonderful new book is coming from Random House Children's Books.

Communication Skills Training

How to Talk to Anyone, Connect Effortlessly, Develop Charisma, and Become a People Person

Do you struggle with

communicating your thoughts, feelings, and ideas? Have you ever been misunderstood and misinterpreted? Do you sometimes misunderstand or misinterpret the signals you are receiving? These situations indicate the inability to communicate

appropriately, and it can prove to be detrimental in life and your career. You might be surprised at how many opportunities you could be missing out on. Likewise, a lot of relationships have been ruined because people do not know how to send out the right signals or receive them properly. What if I told you that "communicating" is not only simple and straightforward but also easy to master?

However, with so many false information taught by the "gurus," it is sometimes hard to cut through the noise. That's where this book comes in. This book will give you everything you need to become a better and more effective communicator. The book *Communication Skills Training: How to Talk to Anyone, Connect Effortlessly, Develop Charisma, and Become a People Person* provides a comprehensive guide on how you can quickly move through conversations, and express yourself in a manner that is conducive to relationship-building and productivity. In this book, you will discover: The foundations of communication, the forms it takes, and the elements that comprise it. The BIGGEST mistakes people make when communicating. How to read people and connect with different personality types. The invisible barriers against effective communication and how to address them. Secrets to becoming an empathetic listener and conversationalist. How to Form your message to get your point across effectively. The art of conveying your thoughts and feelings across different mediums. How to give useful feedbacks without offending people. And MUCH more tips on improving your communication skills! The best types of communication are those that are simple

and easy to understand. As such, this book aims to provide you with the information you need in a format that is non-demanding, easy to digest, and even easier to apply. To help you get the hang of the concepts of the book, it provides many real-life scenarios and actual events wherein the principles contained within are easily applied and yield the best possible results for people in a conversation. Is effective communication complicated or demanding? Not at all! With the help of this book, Communication Skills Training, you are on your way to becoming a better, more skilled communicator! Scroll up, click "Buy Now,"

and master the art of smart and effective communication!

The Five People You Meet in Heaven

Hachette Books

Eddie is a wounded war veteran, an old man who has lived, in his mind, an uninspired life. His job is fixing rides at a seaside amusement park. On his 83rd birthday, a tragic accident kills him, as he tries to save a little girl from a falling cart. He awakes in the afterlife, where he learns that heaven is not a destination. It's a place where your life is explained to you by five people, some of whom you knew, others who may have been strangers. One by one, from childhood to soldier to old age, Eddie's five people revisit their

connections to him on earth, illuminating the mysteries of his "meaningless" life, and revealing the haunting secret behind the eternal question: "Why was I here?"

White Fragility

Why It's So Hard for White People to Talk About Racism *Beacon Press*

The New York Times best-selling book exploring the counterproductive reactions white people have when their assumptions about race are challenged, and how these reactions maintain racial inequality. In this "vital, necessary, and beautiful book" (Michael Eric Dyson), antiracist educator Robin DiAngelo deftly illuminates the

phenomenon of white fragility and "allows us to understand racism as a practice not restricted to 'bad people'" (Claudia Rankine). Referring to the defensive moves that white people make when challenged racially, white fragility is characterized by emotions such as anger, fear, and guilt, and by behaviors including argumentation and silence. These behaviors, in turn, function to reinstate white racial equilibrium and prevent any meaningful cross-racial dialogue. In this in-depth exploration, DiAngelo examines how white fragility develops, how it protects racial inequality, and what we can do to engage more constructively.

The Introvert Survival Guide

How to Stretch Your Comfort Zone, Feel Comfortable

Anywhere, and Become a "People Person" *Pkcs Media, Incorporated*

Feel like you're trying doing a bad impression of an extrovert, or you're a "party pooper" because you turn down invites? If you have (1) felt massive relief at cancelled plans, (2) had mild to huge annoyance in huge gatherings of strangers, and (3) want to figure out how to socialize better and more effectively without social fatigue, this book is for you - written by someone exactly like you. The Introvert Survival Guide is going to shed light on exactly how

you function, and how to use your tendencies to your advantage. Social survival tactics for your most demanding social obligations. The Introvert Survival Guide takes you on a tour of self-discovery, and allows you to understand your exact wiring and why you dread things that other people seem to look forward to the most. You'll be armed with specific and actionable survival and party tactics to get the most out of your social energy and make an impact every time. Make the best impression even when you're socially exhausted (especially if you've been told you look "unapproachable"). Patrick King is an internationally

bestselling author and social skills coach. More importantly, he's also a massive introvert and struggled with what society told him to be for years, until he discovered how to make his introversion an advantage in his life. In this book, he will teach you how to feel completely at ease with yourself, while being the social powerhouse you want to be. Exactly where to go, how to engage, and what to say for deeper connections. - Understanding your biology. -How to survive and thrive in any raging party. - Charging your social battery strategically. - The exact environments you thrive in and strengths you possess. Find your solitude in our loud

world. -Escape any obligation or interaction gracefully. - How to implement "introvert life design." - Interpersonal dynamics with friends, co-workers, and lovers.

Unbroken Brain

A Revolutionary New Way of Understanding Addiction *St. Martin's Press*

A NEW YORK TIMES BESTSELLER More people than ever before see themselves as addicted to, or recovering from, addiction, whether it be alcohol or drugs, prescription meds, sex, gambling, porn, or the internet. But despite the unprecedented attention, our understanding of addiction is trapped in unfounded 20th

century ideas, addiction as a crime or as brain disease, and in equally outdated treatment. Challenging both the idea of the addict's "broken brain" and the notion of a simple "addictive personality," The New York Times Bestseller, *Unbroken Brain*, offers a radical and groundbreaking new perspective, arguing that addictions are learning disorders and shows how seeing the condition this way can untangle our current debates over treatment, prevention and policy. Like autistic traits, addictive behaviors fall on a spectrum -- and they can be a normal response to an extreme situation. By illustrating what addiction is, and is not, the book illustrates how timing, history, family, peers, culture and chemicals come together to create both illness and recovery--and why there is no "addictive personality" or single treatment that works for all. Combining Maia Szalavitz's personal story with a distillation of more than 25 years of science and research, *Unbroken Brain* provides a paradigm-shifting approach to thinking about addiction. Her writings on radical addiction therapies have been featured in The Washington Post, Vice Magazine, The Wall Street Journal, and The New York Times, in addition to multiple other publications. She has been interviewed about her book on many radio shows including Fresh Air with

Terry Gross and The Brian Lehrer show.

The Ideal Team Player

How to Recognize and Cultivate The Three Essential Virtues *John Wiley & Sons*

In his classic book, *The Five Dysfunctions of a Team*, Patrick Lencioni laid out a groundbreaking approach for tackling the perilous group behaviors that destroy teamwork. Here he turns his focus to the individual, revealing the three indispensable virtues of an ideal team player. In *The Ideal Team Player*, Lencioni tells the story of Jeff Shanley, a leader desperate to save his uncle's company by restoring its cultural

commitment to teamwork. Jeff must crack the code on the virtues that real team players possess, and then build a culture of hiring and development around those virtues. Beyond the fable, Lencioni presents a practical framework and actionable tools for identifying, hiring, and developing ideal team players. Whether you're a leader trying to create a culture around teamwork, a staffing professional looking to hire real team players, or a team player wanting to improve yourself, this book will prove to be as useful as it is compelling.

Top 50 Grammar Mistakes

How to Avoid Them

Springer

This book focuses on the most commonly made grammar mistakes by non-native English speakers. This means that you can set yourself a reasonable target. So rather than trying to learn all English grammar, just concentrate on those issues that tend to be used the most frequently and/or tend to create the most misunderstandings. Each chapter contains: Examples of typical mistakes. Examples of correct usage. Rules / explanations. A short exercise where you can immediately practise what you have learned. Additional exercises. Keys to all exercises. The book also contains a Teachers Introduction. Easy English! is a series of books to help you learn

and revise your English with minimal effort. You can improve your English by reading texts in English that you might well normally read in your own language e.g. jokes, personality tests, lateral thinking games, wordsearches. doing short exercises to improve specific areas grammar and vocabulary, i.e. the areas that tend to lead to the most mistakes - the aim is just to focus on what you really need rather than overwhelming yourself with a mass of rules, many of which may have no practical daily value Other books in the Easy English!series include: Wordsearches: Widen Your Vocabulary in English Test Your Personality: Have Fun and Learn Useful Phrases Word games,

Riddles and Logic
Tests: Tax Your Brain
and Boost Your English
Top 50 Grammar
Mistakes: How to Avoid
Them Top 50
Vocabulary Mistakes:
How to Avoid Them

Queenie *Simon and
Schuster*

ONE OF TIME'S 100
BEST BOOKS OF THE
YEAR ONE OF NPR'S
BEST BOOKS OF 2019
NAMED ONE OF THE
MOST ANTICIPATED
BOOKS OF 2019 BY
WOMAN'S DAY,
NEWSDAY,
PUBLISHERS WEEKLY,
BUSTLE, AND BOOK
RIOT! "[B]rilliant,
timely, funny,
heartbreaking." —Jojo
Moyes, #1 New York
Times bestselling
author of *Me Before
You* For fans of *Luster*
and *I May Destroy You*,
a disarmingly honest,
unapologetically black,

and undeniably witty
debut novel that will
speak to those who
have gone looking for
love and found
something very
different in its place.
Queenie Jenkins is a
twenty-five-year-old

Jamaican British
woman living in
London, straddling two
cultures and slotting
neatly into neither. She
works at a national
newspaper, where
she's constantly forced
to compare herself to
her white middle class
peers. After a messy
break up from her
long-term white
boyfriend, Queenie
seeks comfort in all the
wrong

places...including
several hazardous men
who do a good job of
occupying brain space
and a bad job of
affirming self-worth. As
Queenie careens from

one questionable decision to another, she finds herself wondering, "What are you doing? Why are you doing it? Who do you want to be?"—all of the questions today's woman must face in a world trying to answer them for her. With "fresh and honest" (Jojo Moyes) prose, Queenie is a remarkably relatable exploration of what it means to be a modern woman searching for meaning in today's world.

Help! I Work with People

Getting Good at Influence, Leadership, and People Skills *Baker Books*

We know leadership isn't exclusive to corner offices and

multimillion-dollar budgets--some of the best leaders are the mentors and technicians who are more comfortable behind the scenes. But what if being an effective leader isn't just about having innovative ideas and high levels of productivity? What if becoming a great leader is more about prioritizing self-awareness and people skills than production and performance? Help! I Work with People is not a book about leadership theory, but rather a handbook on how to connect with people and influence them for good. With his signature transparent and relatable storytelling, Chad Veach uses modern research and biblical

principles to encourage you to lean into your leadership potential regardless of your level of influence or experience. In short and easily digestible chapters, he addresses the three phases of becoming a quality leader: · learning to lead the hardest person you will ever be in charge of--yourself · recognizing the power of becoming a people person · creating a culture and environment where the team's shared vision can grow People are the most important part of life. Let's learn how to lead as if we like each other.

How to Read People Like a Book

A Guide to Speed-Reading People, Understand Body

Language and Emotions, Decode Intentions, and Connect Effortlessly

Do you want to learn how to read people? Do you want to walk into a room and instantly have a good idea of what the people around you are really thinking? James has always been captivated with body language and how it affected communication. Shows like "CSI" or "The Mentalist" or "Lie to Me" have always fascinated him because these shows talk about body language, how people communicate verbally, and how knowledge of these things can lead to having a slight edge in life. You will understand how unconscious decisions of people turn into conscious predictions

and conclusions by people who know exactly what to look for. It's easier than you think, and it is definitely fascinating. In *How to Read People Like a Book* we will go deep into exploring body language not just to understand people - but to also connect with them. After all, why do we find the need to interpret and understand what people say and do? Because we want to connect with them, create relationships, and be part of a community. *How to Read People Like a Book* will teach you to better understand people through verbal and non-verbal reading skills, thereby allowing you to better function as a part of a growing community. Here are some of the things you will discover: How exactly will reading body language help you, and how accurate is it really - The myths and facts so you'll know exactly what to look for going in. The different personality types and how they affect behavior - Not everyone has the same mannerisms, gestures, and characteristics when outside. You will become aware of the existence of these different personality types in order to adjust to their various temperaments. The differences between an extrovert and an introvert - The basic personality characterizations that you need to know about and will predict how you can best communicate with these people. The different

communication styles and what should you be using in different settings - Remember, you always want to create just the right amount of impression when meeting someone, whether new or old. The secret factors that motivates people into doing things - This small, unseen and unfelt motivation is the primary moving factor for people's behaviors. If you can decipher that, then you can figure out the messages their behaviors are trying to tell you. Verbal communication and how to dig deeper or read between the lines. The art of thin-slicing - Allowing you to make accurate judgments based only on thin slices of a pie. Exploring YOUR

personality and how YOU, uniquely, can make connections with people and forge relationships without veering away from who you really are. And much more... Being connected with people and forging strong friendships is one of the hallmarks of a successful life. This book will show you how to be able to grab life by the horns and achieve your full potential when it comes to people - forging friendships and social ties that will last for a life-time! So if you're ready, click "Buy now" and learn how YOU can read people like a book too!

How to Be People Smart

What Every Person Should Know About

War *Simon and Schuster*

Acclaimed New York Times journalist and author Chris Hedges offers a critical -- and fascinating -- lesson in the dangerous realities of our age: a stark look at the effects of war on combatants. Utterly lacking in rhetoric or dogma, this manual relies instead on bare fact, frank description, and a spare question-and-answer format. Hedges allows U.S. military documentation of the brutalizing physical and psychological consequences of combat to speak for itself. Hedges poses dozens of questions that young soldiers might ask about combat, and then answers them by quoting from medical and psychological

studies. • What are my chances of being wounded or killed if we go to war? • What does it feel like to get shot? • What do artillery shells do to you? • What is the most painful way to get wounded? • Will I be afraid? • What could happen to me in a nuclear attack? • What does it feel like to kill someone? • Can I withstand torture? • What are the long-term consequences of combat stress? • What will happen to my body after I die? This profound and devastating portrayal of the horrors to which we subject our armed forces stands as a ringing indictment of the glorification of war and the concealment of its barbarity.

Counselling and

Supporting Children and Young People

A Person-centred Approach

SAGE Publications

Counselling and Supporting Children and Young People is the ideal introduction to counselling and supporting children and young people. Taking a person-centered approach, Mark Prever offers readers a clear understanding of the theory and practice of working with children and young people in difficulty – whether in a therapeutic, school or social work setting. This practical text: specifically addresses both the counsellor and the ‘helper’, who may be unfamiliar with counselling jargon; contains exercises, points for

further thought and discussion, and boxed notes throughout, highlighting exactly how the theory applies to the child or young person; discusses ethics, the current political agenda and evidence-based practice. This book is a must-read for trainees and professionals working with children and young people in the fields of counselling and psychotherapy, education, mental health, nursing, youth work and social work.

The Global Findex Database 2017

Measuring Financial Inclusion and the Fintech Revolution

World Bank Publications

In 2011 the World Bank—with funding from the Bill and

Melinda Gates Foundation—launched the Global Findex database, the world's most comprehensive data set on how adults save, borrow, make payments, and manage risk. Drawing on survey data collected in collaboration with Gallup, Inc., the Global Findex database covers more than 140 economies around the world. The initial survey round was followed by a second one in 2014 and by a third in 2017. Compiled using nationally representative surveys of more than 150,000 adults age 15 and above in over 140 economies, The Global Findex Database 2017: Measuring Financial Inclusion and the Fintech Revolution includes updated indicators on access to and use of formal and informal financial services. It has additional data on the use of financial technology (or fintech), including the use of mobile phones and the Internet to conduct financial transactions. The data reveal opportunities to expand access to financial services among people who do not have an account—the unbanked—as well as to promote greater use of digital financial services among those who do have an account. The Global Findex database has become a mainstay of global efforts to promote financial inclusion. In addition to being widely cited by scholars and development

practitioners, Global Findex data are used to track progress toward the World Bank goal of Universal Financial Access by 2020 and the United Nations Sustainable Development Goals. The database, the full text of the report, and the underlying country-level data for all figures—along with the questionnaire, the survey methodology, and other relevant materials—are available at www.worldbank.org/globalfindex.

The Highly Sensitive Person

How to Thrive When the World Overwhelms You
Kensington Publishing Corp.

The 25TH
 ANNIVERSARY EDITION

of the original groundbreaking book on high sensitivity with over 500,000 copies sold. ARE YOU A HIGHLY SENSITIVE PERSON? Do you have a keen imagination and vivid dreams? Is time alone each day as essential to you as food and water? Are you noted for your empathy? Your conscientiousness? Do noise and confusion quickly overwhelm you? If your answers are yes, you may be a highly sensitive person (HSP) and Dr. Elaine Aron's *The Highly Sensitive Person* is the life-changing guide you'll want in your toolbox. Over twenty percent of people have this amazing, innate trait. Maybe you are one of them. A similar percentage is found in over 100 species, because high

sensitivity is a survival strategy. It is also a way of life for HSPs. In this 25th anniversary edition of the groundbreaking classic, Dr. Elaine Aron, a research and clinical psychologist as well as an HSP herself, helps you grasp the reality of your wonderful trait, understand your past in the light of it, and make the most of it in your future. Drawing on her many years of study and face-to-face time spent with thousands of HSPs, she explains the changes you will need to make in order to lead a fuller, richer life. Along with a new Author's Note, the latest scientific research, and a fresh discussion of anti-depressants, this edition of *The Highly Sensitive Person* is more essential than

ever for creating the sense of self-worth and empowerment every HSP deserves and our planet needs. "Elaine Aron has not only validated and scientifically corroborated high sensitivity as a trait—she has given a level of empowerment and understanding to a large group of the planet's population. I thank Dr. Aron every day for her having brought this awareness to the world." —Alanis Morissette, artist, activist, teacher

How to Succeed with People

Remarkably Easy Ways to Engage, Influence and Motivate Almost Anyone *John Wiley & Sons*

Learn to be a people

person with international bestselling author Paul McGee! Let's face it, if you want any sort of success in life you're going to have to deal with other people at some point. All success requires input from other people - even if you've invented something in your bedroom, eventually, you're going to need to interact with people to take it to the next level. And even if you don't desperately hanker after success, you surely want to be liked, have friends, get on well with people? Learning how to better communicate and interact with others can really help to improve your life - from ensuring you enjoy parties more to turning you into a roaring success magnet. So whether you dread social events with a passion and spend evenings cringing in a corner, or just want to have better relationships at work and in life, then *How to Succeed With People*, written in Paul's characteristic down to earth, approachable style, can help you become a people magnet. Learn how to: Hold people's attention when you talk Listen and react properly to what others are saying or doing Better confront, complain and deal with difficult conversations Give compliments and praise Deal with interviews, networking events, difficult conversations and more And much more

Safe People

How to Find Relationships That Are Good for You and Avoid Those That Aren't

Zondervan

Too many of us have invested ourselves into relationships that left us deeply wounded. We've been abandoned or taken advantage of, and left with little to show for what we've given. We've lost our sense of security and personal value in the process. And what's worse, we tend to either repeat the same mistakes of judgment over and over . . . Or else lock the doors of our hearts entirely and throw away the key. Why do we choose the wrong people to get involved with? Is it possible to change? And if so, where does one begin? Drs. Henry Cloud and John

Townsend offer solid guidance for making safe choices in relationships, from friendships to romance. They help identify the nurturing people we all need in our lives, as well as ones we need to learn to avoid. Safe People will help you to recognize 20 traits of relationally untrustworthy people. Discover what makes some people relationally safe, and how to avoid unhealthy entanglements. You'll learn about things within yourself that jeopardize your relational security. And you'll find out what to do and what not to do to develop a balanced, healthy approach to relationships.

Improve Your People Skills

How to Connect With Anyone, Communicate Effectively, Develop Deep Relationships, and Become a People Person *Pkcs*

Media, Incorporated

Learn how to adapt, win people over, and handle just about any social situation. Your qualifications and intelligence aren't what will move you forward in life. People skills (soft skills, interpersonal skills, social skills, and likability) are. They allow you to effortlessly glide through life and roll with the punches, as well as maximize the situations you'll find yourself in. When your relationships are harmonious and authentic, the whole world opens up. Understand people's

psychological drives. *Improve Your People Skills* is a book of action that allows you to truly understand others and speak their language, no matter what it is. It will fundamentally change your approach to others and you'll instantly understand where you've gone wrong. It goes beyond social intelligence and gives you a blueprint to the psychology of people. Become a captivating, comforting, and desired presence. Whether it's winning at work politics, making new friends, or strengthening current relationships, people skills are your quickest and surest route to success - no matter the situation. Patrick King is an internationally bestselling author and

sought-after social skills coach and trainer. He knows firsthand the value of people skills because they rescued him from lackluster grades and jumpstarted his career - the value of "just fitting in anywhere" cannot be understated. Build trust, create emotional depth, and cultivate intimacy. - How our assumptions and mindsets create social self-sabotage. - Everything we must do before we ever open our mouths. -The keys to intentional listening and validation. -The core components of getting past small talk. -How to gain great self-awareness of your interpersonal habits. - The toxic, annoying habits that are probably repulsing people right now. People skills open the

doors for your life in a way that literally nothing else can. The world is not a meritocracy - a startling realization for most, but a happy epiphany for those with people skills. Technical skills can almost always be learned, but people skills are rare and valuable. Create massively successful relationships anywhere.

Where the Crowdads Sing Penguin

SOON TO BE A MAJOR MOTION PICTURE—The #1 New York Times bestselling worldwide sensation with more than 12 million copies sold, hailed by The New York Times Book Review as “a painfully beautiful first novel that is at once a murder mystery, a coming-of-age

narrative and a celebration of nature." For years, rumors of the "Marsh Girl" have haunted Barkley Cove, a quiet town on the North Carolina coast. So in late 1969, when handsome Chase Andrews is found dead, the locals immediately suspect Kya Clark, the so-called Marsh Girl. But Kya is not what they say. Sensitive and intelligent, she has survived for years alone in the marsh that she calls home, finding friends in the gulls and lessons in the sand. Then the time comes when she yearns to be touched and loved. When two young men from town become intrigued by her wild beauty, Kya opens herself to a new life—until the unthinkable happens. Where the Crawdads

Sing is at once an exquisite ode to the natural world, a heartbreaking coming-of-age story, and a surprising tale of possible murder. Owens reminds us that we are forever shaped by the children we once were, and that we are all subject to the beautiful and violent secrets that nature keeps.

Social Work Practice with Older People

A Positive Person-Centred Approach *SAGE*

Exploring the key theoretical approaches and methods of intervention with older people, this uniquely positive, practical book helps social workers to identify, understand and facilitate their service-users' wishes

for wellbeing and a fulfilling older age.